

Organizer



Co-organizer



Trade Matters - Modules & Agenda

Day 1 – 08:00 – 17:30

- Introduction and speeches from ICA and Sponsors

- Modules:

1. How to make a clear, concise and complete contract?
2. How to ensure a smooth contract performance?
3. What do we need to know about the ICA Bylaws & Rules.
4. Agents/Brokers' Functions.
5. How to resolve claims, disputes through amicable settlement, mediation and arbitration?
6. Quality standards, value differences, and allowances.
7. Arbitration & Appeal Procedure.

Day 2 – 08:00 – 17:30

- Modules:

1. List of Unfulfilled Awards 1&2.
2. Members' rights, benefits and influences.
3. Sustainability, traceability and value addition.
4. Factory training tour: On-site guidance at factory from practical experience of ICA's trainers to quality and trading difficulty.

Day 3 – 08:00 – 12:00

1. Exam Preparation
2. Take Examination
3. ICA' trainers mark the exams
4. Review Exam Results, if not passed, Re-Take Exam
5. Workshop Feedback
6. Certificates & Awards for participants
7. Wrap up of the Advanced Training Workshop